

Exam Code: 111803

Paper Code: 3294

Programme: Bachelor of Vocation (Retail Management)

Semester-III

Course Title: Principles of Accounting

Course Code: BVRL-3321

Time Allowed: 3 Hours

Max. Marks: 40

Note: Candidates are required to attempt five questions, selecting at least one from each section. The fifth question may be attempted from any section. Each question carries 8 marks.

SECTION-A

1. Define Accounting? Explain the process of Accounting. (8)
2. What are the objectives of Accounting? Also differentiate between accounting and book keeping. (8)

SECTION-B

3. What do you mean by Accounting concepts and conventions? Explain in detail. (8)
4. What do you mean by Accounting Standards? Explain the nature and need for Accounting Standards. (8)

SECTION-C

5. What is Cash Book? What are the different types of Cash Book? (8)
6. What is Trial Balance? Explain the features and need of preparing a Trial Balance. (8)

SECTION-D

7. Explain the different methods of charging depreciation with examples. (8)
8. From the following Trial Balance, prepare Trading and Profit and Loss Account for the year ended 31st March, 2022 and Balance Sheet as at that date after taking into account the Adjustments given below:

TRIAL BALANCE
As at 31ST March, 2022

Particulars	L.F.	Dr. (₹)	Cr. (₹)
Capital		-	4,00,000
Drawings		30,000	-
Purchases		90,000	
Sales		-	1,50,000
Sales Return		3,000	-
Purchases Return		-	5,000
Stock on 1st April, 2021		12,000	-
Wages		8,000	-
Building		2,20,000	-
12% Investments (Purchased on 1st July, 2021)		1,00,000	-

Interest on Investments		-	9,000
Accrued Interest on Investments		3,000	-
Freight and Carriage Inwards		20,000	-
Trade Expenses		2,000	-
Advertisement		2,400	
Commission		-	17,000
Taxes and Insurance		1,500	-
Debtors		65,000	-
Creditors		-	12,000
Bills Receivable		15,000	-
Bills Payable		-	7,000
Cash at Bank		12,000	-
Cash in Hand		8,100	-
Salaries		8,000	-
Total		6,00,000	6,00,000

Adjustments:

- (a) Stock on 31st March, 2022 was valued at ₹15,000.
- (b) Insurance was prepaid to the extent of ₹500.
- (c) Outstanding Liabilities were: Salaries ₹2,000; Taxes ₹1,000.
- (d) Commission ₹5,000 is yet to be received ; and
- (e) Depreciate building at 5% p.a.

(8)

Exam Code: 111803

Paper Code: 3295

BACHELOR OF VOCATION (RETAIL MANAGEMENT)

(SEMESTER -III)

COURSE CODE: E-COMMERCE

COURSE CODE: BVRL-3322 ✓

Time : 3 hr

MM:40

Note: A candidate will be required to answer FIVE questions in all, selecting at least one question from each section. The fifth question may be attempted from any section. Each question will carry 8 marks .

Section-A

- Q.1. What is E-Commerce? What are its Elements? Explain the benefits and limitations of E- Commerce?
- Q.2. Explain the Types of E-Commerce with Example?

Section-B

- Q.3. What do you mean by EDI ? What are its benefits and also explain its components?
- Q.4. Explain E-entertainment with its advantages and disadvantages?

Section-C

- Q.5. What are the advantages of E-marketing and also explain Status of E-Marketing in India?
- Q.6. What do you mean by Electronic Payment System? What are its requirements? Explain any two modes of electronic payment system?

Section-D

- Q.7. Explain the areas for internet security and also explain various Business Models in E-Commerce?
- Q.8. Write short note on the following
- a. Access Control
 - b. Confidentiality and Integrity

Exam Code: 111803
(30)

Paper Code: 3296

Programme: Bachelor of Vocation (Retail Management)
Semester-III

Course Title: Store Layout and Design

Course Code: BVRL-3323 ✓

Time Allowed: 3 Hours

Max Marks: 40

Note: Candidates are required to attempt five questions in all, selecting at least one question from each section. The fifth question may be attempted from any section. Each question carries 8 marks.

SECTION-A

1. What do you mean by store layout and design? Explain all duties and responsibilities of store manager.
2. Define Store operations and Store maintenance? Explain all Importance of store operations.

SECTION -B

3. What is Visual Merchandising? Explain the process of Merchandising Handling and Controlling.

4. What do you mean by Store organization? Explain Importance and Principles of store Organization.

SECTION-C

5. What is Store Security? Explain purchasing store supplies and equipment.
6. What is formal organizational structure? Explain Informal organization with its objectives, policies and procedures.

SECTION-D

7. What are the various ways of successful store layout ideas? Explain it with various examples.
8. What do you mean by store layout and design? Explain store maintenance and security with suitable examples.

Exam Code:111803

Paper Code:3297

Bachelor of Vocation (Retail Management)
Semester-III
Real Logistics Management
BVRL-3324

Time Allowed: 3 Hrs

Max. Marks: 40

Note: Attempt five questions in all, selecting at least one question from each section. The fifth question can be attempted from any section. Each question carries equal (8) marks.

Section-A

1. What do you mean by Logistics? What are the objectives of logistic department? Discuss in detail.
2. What do you mean by Logistic information system? What are the merits and demerits of same?

Section-B

3. Discuss the role of logistic management in detail. Discuss various software's used for the same.
4. Differentiate ^{between} logistics and supply ^{chain} ~~chain~~ management. Discuss Logistic frameworks in detail.

Section-C

5. Discuss the role of IT in Retail. Discuss form of integrated logistics management system.
6. Explain the role of Logistic service firms in detail.

Section-D

7. What do you mean by distribution channels in global logistic network? Explain its relevance in digital era.
8. Discuss the role of information management for global logistics.

Exam Code: 111803
(30)

Paper Code: 3298

Programme: Bachelor of Vocation (Retail Management)
Semester-III

Course Title: Health and Safety Management Issues in
Retail

Course Code: BVRL-3325

Time Allowed: 3 Hours

Max Marks: 40

NOTE: Candidates are required to attempt five questions in all, selecting at least one question from each section. The fifth question may be attempted from any section. Each question carries 8 marks.

Section-A

1. Give a detailed note on Health and Safety Management System. (8)
2. Explain various types of health issues that occur in Retail Sector. (8)

Section B

3. Discuss the types of Health Programmes in retail stores. (8)

4. Define Industrial Hygiene in detail. (8)

Section C

5. Describe Safety Inspection Process. Mention all the necessary steps of the process. (8)
6. Explain the legal requirements and methods to deal with emergencies and accidents. (8)

Section —D

7. Write a detailed note on procedure for evacuation including alarm raise, exits and assembly points. (8)
8. Explain the investigation procedures and reports in case of emergencies. (8)

Exam Code: 111803

Paper Code: 3299

Programme: Bachelor of Vocation (Retail Management)

Semester: III

Course Title: Computer Applications-Tally and Internet

Course Code: BVRM-3126 ✓

Time Allowed: 3 Hours

Max Marks: 40

Note: Attempt five questions in all, selecting atleast one question from each section. The fifth question may be attempted from any section. Each question carries 8 marks.

Section-A

1. Define Tally ERP 9. Elaborate the various steps to install and activate Tally ERP 9. (8)
2. Mention the types of Tally ERP 9 vouchers and give the shortcuts for creating these vouchers in detail. (8)

Section -B

3. What do you mean by Inventory Management? Explain the various features of inventory in the gateway of Tally ERP 9? (8)
4. What is goods and services tax act? Briefly explain the computation and Accounting of GST in Tally ERP 9. (8)

Section -C

5. Briefly explain the types of computer assisted crimes. (8)
6. Define Cyber Crime. Explain various major areas of cyber-crimes in detail. (8)

Section -D

7. Define security management. Give a detail note on the different tools used in security management. (8)
8. Briefly explain about the various virus detecting, prevention and cure utilities. (8)

Exam Code: 111803**Paper Code: 9305****Bachelor of Vocation (Retail Management) Semester-III****Course Title: Computer Applications-Tally and Internet****Course Code: BVRM-3126****Time Allowed: 3 Hours****Max. Marks: 40**

Note: Candidates are required to attempt five questions in all, selecting at least one from each section. The fifth question can be attempted from any section. Each question carries equal (8) marks.

Section-A

1. Define Tally. Elaborate the process to install and activate Tally ERP 9.
2. Mention the types of Vouchers. Explain how to put voucher entry in Tally ERP9.

Section-B

3. What do you mean by Inventory Management? Explain the inventory features in gateway of Tally ERP9.
4. What is Goods and Services Tax Act? Explain the various types of GST and the calculation of GST in Tally ERP9.

Section-C

5. What do you mean by Network Communication Devices? Explain the different types of Communication devices.
6. Explain the following:
 - (a) E-Mail
 - (b) Intranet and Extranet

Section-D

7. Explain the following:
 - (a) Norton Utilities and its features.
 - (b) Proxy Server and its working.
8. Discuss various threats to information security. How to prevent from these threats?