

Exam. Code : 105406

Subject Code : 1527

Bachelor in Business Administration 6<sup>th</sup> Semester

ਪੰਜਾਬੀ ਲਾਜ਼ਮੀ

Paper-BBA-602(i)

Time Allowed—3 Hours]

[Maximum Marks—50

ਨੋਟ :- ਸਾਰੇ ਪ੍ਰਸ਼ਨ ਲਾਜ਼ਮੀ ਹਨ।

1. ਕਿਸੇ ਇਕ ਕਹਾਣੀ ਦਾ ਵਿਸ਼ਾ-ਵਸਤੂ ਲਿਖੋ :  
(ੳ) ਫੈਸਲਾ  
(ਅ) ਉਹ ਸੋਚਦੀ। 10
2. ਕਿਸੇ ਇਕ ਨਿਬੰਧ ਦਾ ਸਾਰ ਲਿਖੋ :  
(ੳ) ਬੂਠ ਤੇ ਸੱਚ  
(ਅ) ਆਓ, ਗੱਲਾਂ ਕਰੀਏ। 10
3. ਹੇਠ ਲਿਖਿਆਂ ਵਿਚੋਂ ਕਿਸੇ ਇਕ ਵਿਸ਼ੇ 'ਤੇ ਲੇਖ-ਰਚਨਾ ਕਰੋ :  
(ੳ) ਅਜੋਕੀ ਪੰਜਾਬੀ ਗਾਇਕੀ ਵਿਚ ਹਿੰਸਾ  
(ਅ) ਲਾਇਬ੍ਰੇਰੀ ਦਾ ਮਹੱਤਵ  
(ੲ) ਆਤਮ ਵਿਸ਼ਵਾਸ। 5
4. ਹੇਠ ਲਿਖੇ ਪੈਰੇ ਨੂੰ ਸੰਖੇਪ ਕਰਕੇ ਲਿਖੋ ਅਤੇ ਢੁਕਵਾਂ ਸਿਰਲੇਖ ਵੀ ਦਿਓ :  
ਮਨੁੱਖੀ ਜੀਵਨ ਤਿੰਨ ਅਵਸਥਾਵਾਂ ਵਿਚੋਂ ਲੰਘਦਾ ਹੈ। ਇਹ  
ਅਵਸਥਾਵਾਂ ਹਨ : ਬਚਪਨ, ਜਵਾਨੀ ਅਤੇ ਬੁਢਾਪਾ। ਬਚਪਨ  
ਅਤੇ ਬੁਢਾਪਾ ਸਵੈ-ਨਿਰਭਰ ਨਹੀਂ ਹੁੰਦੇ। ਬਚਪਨ ਮਾਤਾ-ਪਿਤਾ

ਦੇ ਸਹਾਰੇ ਦਾ ਮੁਥਾਜ ਹੁੰਦਾ ਹੈ ਅਤੇ ਬੁਢਾਪਾ ਪੁੱਤਰਾਂ-ਨੂੰਹਾਂ ਦੇ। ਸਿਰਫ਼ ਜਵਾਨੀ ਆਪਣੇ ਪੈਰਾਂ ਉਤੇ ਹੁੰਦੀ ਹੈ ਅਤੇ ਹਰ ਕੰਮ ਦੀ ਸਮਰਥਾ ਰੱਖਦੀ ਹੈ। ਇਸ ਲਈ ਜਵਾਨੀ ਦੀ ਅਵਸਥਾ ਨੂੰ ਸਭ ਤੋਂ ਉੱਤਮ ਮੰਨਿਆ ਗਿਆ ਹੈ। ਜਵਾਨੀ ਵਿਚ ਮਨੁੱਖ ਦੀਆਂ ਰਗਾਂ ਅੰਦਰ ਨਰੋਆ ਅਤੇ ਗਰਮ ਖੂਨ ਦੌੜਦਾ ਹੈ ਜਿਹੜਾ ਉਸ ਦੇ ਮਨ ਵਿਚ ਜੋਸ਼ ਅਤੇ ਉਮੰਗਾਂ ਜਗਾਉਂਦਾ ਹੈ। ਜਵਾਨ ਮਨੁੱਖ ਆਪਣੇ ਨਿਸ਼ਾਨੇ ਨੂੰ ਪ੍ਰਾਪਤ ਕਰਨ ਲਈ ਵੱਡੇ ਤੋਂ ਵੱਡੇ ਖ਼ਤਰੇ ਵਿਚ ਪੈਣ ਤੋਂ ਨਹੀਂ ਡਰਦਾ। ਇਸ ਲਈ ਜਵਾਨੀ ਦਾ ਸਦ-ਉਪਯੋਗ ਕਰਨਾ ਚਾਹੀਦਾ ਹੈ। ਇਹੀ ਜਵਾਨੀ ਜੋ ਮਾੜੀ ਸੋਚ ਵੱਲ ਵਹਿ ਤੁਰੇ ਤਾਂ ਮਨੁੱਖਤਾ ਲਈ ਸਰਾਪ ਬਣ ਜਾਂਦੀ ਹੈ। ਲੋੜ ਹੈ ਕਿ ਜਵਾਨੀ ਦੀ ਸੁਨਹਿਰੀ ਅਵਸਥਾ ਨੂੰ ਉਸਾਰੂ ਪਾਸੇ ਵੱਲ ਲਾਇਆ ਜਾਵੇ। 5

5. ਪੰਜਾਬੀ ਭਾਸ਼ਾ ਵਿਚ ਕਾਰਕ ਅਤੇ ਕਾਰਕੀ ਸਬੰਧਾਂ ਬਾਰੇ ਵਿਸਥਾਰ ਸਹਿਤ ਚਰਚਾ ਕਰੋ। 10

6. ਹੇਠ ਲਿਖੇ ਪ੍ਰਸ਼ਨਾਂ ਦੇ ਉੱਤਰ 50-50 ਸ਼ਬਦਾਂ ਵਿਚ ਲਿਖੋ :

(ੳ) ਮਹੀਪ ਸਿੰਘ ਦੀ ਕਿਹੜੀ ਕਹਾਣੀ “ਜਗ ਬੀਤੀ ਹੱਡ ਬੀਤੀ” ਪੁਸਤਕ ਵਿਚ ਸ਼ਾਮਿਲ ਹੈ ?

(ਅ) ‘ਗੁਲਬਾਨੋ’ ਕਹਾਣੀ ਦੀ ਮੂਲ ਸਮੱਸਿਆ ਕੀ ਹੈ ?

(ੲ) ‘ਘੋਟਣਾ’ ਕਹਾਣੀ ਦੇ ਮੁੱਖ ਪਾਤਰ ਕਿਸਨੇ ਦਾ ਸ਼ਹਿਰ ਵਿਚ ਦਿਲ ਕਿਉਂ ਨਹੀਂ ਲਗਦਾ ?

(ਸ) ‘ਗੱਪ ਬਾਜ਼’ ਲੇਖ ਕਿਸ ਦੀ ਰਚਨਾ ਹੈ ?

(ਹ) ‘ਭੁੱਖੜ’ ਲੇਖ ਅਨੁਸਾਰ ਭੁੱਖੜ ਵਿਅਕਤੀ ਦੀ ਮਾਨਸਿਕਤਾ ਕਿਹੋ ਜਿਹੀ ਹੁੰਦੀ ਹੈ ?  $5 \times 2 = 10$

**Exam. Code : 105406**

**Subject Code : 1529**

**Bachelor in Business Administration 6<sup>th</sup> Semester**

**INCOME TAX**

**Paper—BBA-603**

**Time Allowed—3 Hours]**

**[Maximum Marks—50**

**SECTION—A**

**Note :-** Answer any **ten** questions. Each question carries  
**1 mark.** **1×10=10**

1. (a) Define the term "Previous Year".
- (b) What is House Rent Allowance ?
- (c) What is Expected Rent ?
- (d) What is Agriculture Income ?
- (e) Give any two examples of fully Exempted Incomes under the head House Property.
- (f) Define Long Term Capital Assets.
- (g) What is Indexed Cost of Improvement ?
- (h) What do you mean by Tax-Free Non-Government Securities ?
- (i) How can you Set-off short term capital Loss ?
- (j) Define the term "Casual Income".
- (k) What is Recognised Provident Fund ?
- (l) Distinguish between Gross Total Income and Total Income.

## SECTION—B

**Note :-** Answer any **two** questions. Each question carries **10** marks.  $2 \times 10 = 20$

2. What are Perquisites ? Explain its various types in detail under the Head Salaries.
3. (a) What is Annual Value ? State the deductions that are allowed from the Annual Value in computing the income from House Property.  
(b) Discuss in detail the Expenses that are Expressly Disallowed under the Head Profits and Gains of Business or Profession.  $2 \times 5 = 10$
4. Mr. Anil built a residential house at Hyderabad and for the completion of the house he took a loan of Rs. 20 lacs from a bank as under :
  - (i) On 1-5-2008 Rs. 8,00,000 @ 10 %
  - (ii) On 1-11-2009 Rs. 8,00,000 @ 9 %
  - (iii) On 1-1-2011 Rs. 4,00,000 @ 8 %
 House was completed in Oct, 2011 and since then it is occupied for the residential purpose of his family. He repaid Rs. 4,00,000 to the bank on 1<sup>st</sup> Dec. 2014 and the bank adjusted this amount against the loan of 2008. Determine the amount of deduction admissible u/s 24.

5. Mr. Sam a foreigner came to India from Poland for the first time on 1<sup>st</sup> April 2008. He stayed here continuously for 3 years and went to France on 1<sup>st</sup> April 2011. He, however returned to India on 1<sup>st</sup> July 2011 and went to Poland on 1<sup>st</sup> December 2012. He again came back to India on 25<sup>th</sup> January 2015 on a service in India. What is his residential status for the assessment year 2015-2016 ?

## SECTION—C

**Note :-** Answer any **two** questions. Each question carries **10** marks.  $2 \times 10 = 20$

6. Discuss in detail the various Incomes that are Chargeable under the Head "Income from Other Sources".
7. Discuss in detail the various "Deductions" to be made in computing Total Income of an assessee in respect of Certain Incomes.
8. Mr. Raj sold a plot of land at Jaipur on 1-6-2014 [C.I.I. = 1024] for 14,40,000. He Paid 40, 000 as selling expenses. The plot was received by him on death of his Father on 15-3-1985 [C.I.I. = 125]. His father had acquired it on 1-4-1980 for 1,00,000 and its F.M.V on 1-4-1981 was 1,20,000. On 1-10-2014 he invested 3,00,000 in bonds issued by Rural electrification Corporation Limited notified u/s 54EC AND 2,00,000 on 1-3-2015 in bonds of national highway authority of India. Compute his Taxable capital gain.

9. The income and related particulars of Mr. C aged 56 for the year ended 31-03-2017 are given below.

- (a) Salary Rs. 24,000 per month.
- (b) He was provided with a rent free accommodation in Hyderabad for which rent of Rs. 6,000 per month was paid by the employer.
- (c) His wife was sick and treatment was taken in a private hospital for which an amount of Rs. 32,000 was paid towards medical expenses by his employer in December 2016.
- (d) An allowance of Rs. 13,200 was paid by his employer towards his son's education.
- (e) The employer paid D.A. of Rs. 10,000 per month (considered for retirement benefits), professional tax of Rs. 2400 and Income Tax liability of Rs. 15,000.
- (f) He encashed earned leave to his credit of Rs. 10,000.
- (g) Loss from speculative business Rs. 20,000.
- (h) Loss from Sale of shares in ABC Pvt. Ltd. held for 10 months Rs. 8000.
- (i) Profit on sale of long term capital assets Rs. 10,000.

Compute the total Income and Tax liability of Mr. C for the assessment year 2017-2018.

**Exam. Code : 105406**

**Subject Code: 1530**

**Bachelor in Business Administration 6th Semester**

**FUNDAMENTALS OF CAPITAL MARKETS**

**Paper—BBA-604**

**Time Allowed—3 Hours]**

**[Maximum Marks—50**

**Note :—**(1) Attempt any **TEN** questions from Section A.  
Each question carries **1** mark. Answer to each question should be in upto **5** lines in length.

(2) Attempt any **TWO** questions each from Section B and Section C. Each question carries **10** marks. Answer to each question should not exceed **5** pages in length.

**SECTION—A**

1. Write notes on any **TEN** of the following :—

- (a) Call option.
- (b) Financial Institutions.
- (c) Deep Discount Bonds.
- (d) Cumulative Preference Shares.
- (e) At the money option.
- (f) Treasury Bills.
- (g) Listing of securities.
- (h) Nifty Fifty.
- (i) Market Makers.

- (j) Weaknesses of stock markets in India.
- (k) Future Trading.
- (l) Membership of Stock exchange.

### SECTION—B

- 2. “Mutual funds investment is the best investment option even for the highly financially literate investors in the present complex economic environment”, justify this statement.
- 3. “Raising of the money from international markets through GDRs has not been a preferred source of finance with the Indian Business houses”. Give your comments supported with real life data.
- 4. What do you mean by New Issue Market ? Discuss in detail the status of growth and recognition of New Issue Market of India in the world economy.
- 5. When you will prefer to raise funds through the issue of Bonds over equity shares ? Also discuss in detail the various categories of Bonds.

### SECTION—C

- 6. What are the objectives of SEBI ? Critically evaluate the performance of SEBI in the achievement of the stated objectives.
- 7. Write a note on the uses and types of Security Market Indices.
- 8. Discuss in brief the rules governing functioning of stock exchanges in India.
- 9. Discuss in brief the uses and requirement of listing of securities with the stock exchanges.

**Exam. Code : 105406**

**Subject Code : 1533**

**Bachelor in Business Administration 6<sup>th</sup> Semester  
TRAINING AND DEVELOPMENT**

**Paper—BBA-621**

**Time Allowed—Three Hours] [Maximum Marks—50**

**SECTION—A**

**Note :—** Answer **TEN** questions from this Section. Answer to each question should be upto **5** lines. Each question carries **1** mark.

1. (i) What are learning principles ?
- (ii) What is sensitivity training ? Write the merits of Role Play.
- (iii) Differentiate between wage and salary.
- (iv) What are non-monetary incentives ?
- (v) How can you make trainees interested in undergoing training ?
- (vi) What are the objectives of development ?
- (vii) What are life positions ?
- (viii) Write the importance of training.
- (ix) What is the significance of business games ?
- (x) What is orientation ?
- (xi) Define Job analysis.

### SECTION—B

**Note :—** Answer **TWO** questions from this section. Answer to each question should be upto **5** pages. Each question carries **10** marks.

2. Explain how can managers identify training needs.
3. Explain the process of employee training.
4. How can the managers evaluate the effectiveness of a training programme ? Discuss.
5. Explain various types of gain-sharing plans.

### SECTION—C

**Note :—** Attempt any **TWO** questions from this section. Answer to each question should be upto **5** pages. Each question carries **10** marks.

6. What are development policies of an organisation ? How would you prepare development plans ?
7. Explain off-the job methods of development.
8. What are ego states ? Explain various types of transactions.
9. Discuss Behaviour Modelling method of executive development.

**Exam. Code : 105406**

**Subject Code : 1534**

**Bachelor in Business Administration 6<sup>th</sup> Semester**

**CONTEMPORARY ISSUES IN HUMAN  
RESOURCE MANAGEMENT**

**Paper—BBA-622**

**Time Allowed—Three Hours] [Maximum Marks—50**

**SECTION—A**

**Note :— Attempt any TEN questions out of TWELVE.**

**Each question carries 1 mark.**

1. (a) What is meant by work family conflict ?
- (b) Define motivation.
- (c) What is performance management ?
- (d) Define the term job stress.
- (e) Define Human Resource Management.
- (f) What is the importance of reward system ?
- (g) What is meant by workforce diversity ?
- (h) Define the term Human Resource Accounting.
- (i) Explain the nature of work.
- (j) What are the main job attitudes ?
- (k) Name any two future challenges for HRM.
- (l) What is the main reason behind high unemployment in India ?

Exam. Code : 105406

SECTION—B

**Note :—** Attempt any **TWO** questions out of **FOUR**. Each question carries **10** marks.

2. Explain the goal setting theory and expectancy theory.
3. How human resources are a source of competitive advantage for an organization ?
4. Explain the modern methods of performance measurement.
5. Highlight the various gender issues in workplace.

SECTION—C

**Note :—** Attempt any **TWO** questions out of **FOUR**. Each question carries **10** marks.

6. Discuss the key challenges in managing diversity at workplace.
7. Describe the role of HRM in 21<sup>st</sup> Century.
8. Write a note on changing patterns of work.
9. Explain the theories about work.