

Exam. Code : 107306

Subject Code : 2173

B.Com. (Prof.) 6th Semester

ORGANIZATIONAL BEHAVIOUR

Paper—BCP-602

Time Allowed—Three Hours] [Maximum Marks—50

Note :— (1) Section A (Question No. 1) consists of *twelve* very short questions. Attempt any *ten* questions. Each question carries 1 mark.

(2) Section B and Section C consist of *four* questions each. Attempt any *two* questions from each section. Each question in these sections carries 10 marks.

SECTION—A

1. Write short notes on any *ten* of the following :
 - (a) Meaning of Organisation Behaviour
 - (b) Difference between Ego and Super-Ego
 - (c) Empathy
 - (d) Difference between perception and sensation
 - (e) Job related attitude
 - (f) Components of attitude
 - (g) Inter-organisational conflict

- (h) Transaction Analysis (TA)
- (i) Life Trauma
- (j) Features of organization culture
- (k) Whistle blowing
- (l) Organisation Citizenship Behaviour.

SECTION—B

- 2. Explain the concept of Organizational Behaviour (OB). Also discuss the various determinants of OB.
- 3. Explain the determinants of job satisfaction of individuals. What is the influence of job satisfaction on employee turn-over and absenteeism ?
- 4. Does attitude affect an individual's behaviour ? What is the role of manager in changing the attitude of workers ?
- 5. Discuss the concept of perception. Explain the process of attribution and factors affecting it.

SECTION—C

- 6. Explain the various theories related to group formation.
- 7. Discuss the reasons of various types of conflict in an organization. Suggest measures to resolve inter-group conflicts.
- 8. Discuss the impact of culture on modern day organization.
- 9. Explain how does the concept of Transactional Analysis (TA) help in predicting the behaviour of people ?

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B.Com. (Prof.) 6th Semester

**FUNDAMENTALS OF INVESTMENT
MANAGEMENT**

Paper—BCP-603

Time Allowed—Three Hours] [Maximum Marks—50

SECTION—A

Note :— Write short notes on any *ten* questions carrying
1 mark each.

1. (i) Difference between Investment and Speculation.
(ii) Differentiate between Financial Assets and Real Assets.
(iii) Types of Shares.
(iv) Difference between primary market and secondary market.
(v) Present value of share.
(vi) Treasury Bills.
(vii) Deep Discount Bonds.
(viii) Financial Analysis.
(ix) Objectives of Investor.
(x) What do you understand by Portfolio ?
(xi) Distinguish between Dividend and Yield.
(xii) Dow Theory.

SECTION—B

Note :— Attempt any *two* questions carrying **10** marks each.

2. What do you understand by financial intermediaries ? Discuss their role in the shift of savings and investments in the country.
3. What do you understand by security market ? Discuss the different factors influencing behaviour of securities markets.
4. Briefly discuss the various equity valuation approaches. Which do you think is more practical application for investors ?
5. What is meant by Bonds ? Discuss the different methods of valuation of bonds.

SECTION—C

Note :— Attempt any *two* questions carrying **10** marks each.

6. Discuss the various different avenues available to an investor for making investment.
7. What do you understand by risk ? Discuss the different types of risk which affect the individual stock return.
8. What is meant by Fundamental Analysis ? Explain the various economic factors to be considered in economic analysis for analysing stock market movements.
9. "Chart patterns are helpful in predicting the stock price movement". Comment.

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Subject Code : 2175

B.Com. (Prof.) 6th Semester

OPERATIONS MANAGEMENT

Paper—BCP-604

Time Allowed—Three Hours] [Maximum Marks—50

- Note :—** (1) Attempt any *ten* questions from Section-A carrying 1 mark each.
- (2) Attempt any *two* questions from Section-B and Section-C each. Each question in these sections carries 10 marks.

SECTION—A

1. Write short notes on any *ten* of following :
- (a) Define Service
 - (b) Product Development
 - (c) Measures of Capacity
 - (d) Outsourcing
 - (e) Flexible manufacturing systems
 - (f) Mass production system
 - (g) Flow chart
 - (h) Assumptions of EOQ
 - (i) Buffer Stock
 - (j) Float
 - (k) Carrying cost
 - (l) Statistical quality control.

SECTION—B

2. Discuss the latest developments in the area of Operations Management.
3. What do you understand by Production Systems ? Critically examine the different types of systems of production.
4. Explain the meaning and characteristics of product design.
5. What do you mean by Capacity Planning ? Discuss in detail about the factors that affect Capacity Planning.

SECTION—C

6. Discuss and differentiate PERT and CPM.
7. What do you mean by Inventory Management ? Highlight the important factors that may affect the inventory.
8. Explain the concept and functions of Stores Management.
9. What do you understand by classification of inventory ? Highlight the objectives of inventory management also.

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Subject Code : 2182

B.Com. (Prof.) Semester—VI

MANAGEMENT OF FINANCIAL INSTITUTIONS

Paper : BCP—631

Time Allowed—3 Hours]

[Maximum Marks—50

SECTION—A

Note :— Attempt any ten questions carrying 1 mark each.

1. (i) Define financial system.
- (ii) Define money market.
- (iii) Explain social responsibility.
- (iv) What is money creation ?
- (v) Define liquidity management.
- (vi) Explain NPA.
- (vii) Differentiate between double insurance and reinsurance.
- (viii) Define mutual funds.
- (ix) Define monetary policy.
- (x) What is unit trust of India ?
- (xi) Differentiate between open ended and close ended mutual funds.
- (xii) Define pension plans.

SECTION—B

Note :- Attempt any **two** questions carrying **10** marks each.

2. Define financial institutions. Discuss various types of financial institutions.
3. Define monetary policy. Discuss various techniques of monetary control.
4. Discuss the impact of reforms in Indian banking. What are the challenges ahead ?
5. Define NBFCs, also discuss its structure and growth in India.

SECTION—C

Note :- Attempt any **two** questions carrying **10** marks each.

6. Explain the concept of provident fund and discuss in detail the nature and rules regarding provident funds.
7. What do you mean by mutual funds ? What are the problems of mutual funds in India ?
8. What is Discount and Finance House of India Limited ? Discuss its objectives and its operations.
9. Define development banks. Discuss the recent trends of development banks.

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Subject Code : 2183

B.Com. (Prof.) Semester—VI

FINANCIAL SERVICES IN INDIA

Paper—BCP : 632

Time Allowed—3 Hours] [Maximum Marks—50

SECTION—A

Note :— Question No.1 consists of 12 very short answer questions. Attempt any 10 questions out of these. Answer to each question should be up to five lines in length. Each question carries 1 mark.

1. (a) Who is Merchant Banker ?
- (b) Name two types of factoring services.
- (c) Explain the term Credit Rating Agency.
- (d) What is meant by Hire Purchase ?
- (e) What is a stock Exchange ?
- (f) Explain the term Consumer Credit.
- (g) What is factoring ?
- (h) Name two Credit Rating Agencies in India.
- (i) Distinguish between Factoring and Forfaiting.
- (j) What is leasing ?
- (k) What are the objectives of SEBI ?
- (l) What is meant by Housing Finance ?

SECTION—B

Note :— Attempt any **two** questions out of the following **four** questions with answer to each question upto **five** pages in length. Each question carries **10** marks.

2. Discuss the role of Credit Rating Agencies in the evaluation of company along with the various types of credit ratings.
3. What is meant by term Merchant Banking ? Explain the significance of Merchant Banking services in a developing country like India.
4. Elaborate the term Leasing. Discuss its various types in light of its advantages.
5. Discuss the various approaches to Lease Evaluation practiced in India.

SECTION—C

Note :— Attempt any **two** questions out of the following **four** questions with answer to each question upto **five** pages in length. Each question carries **10** marks.

6. What are the reasons for the emerging popularity of consumer credit in India ? What are the various sources of consumer credit in India ?
7. Discuss the Merits and Demerits of Hire Purchase Financing.
8. Discuss the Factoring Process and distinguish between factoring and discounting of Bills. Elaborate various types of factoring.
9. Briefly explain the following terms :
 - (i) Real Estate Housing Finance
 - (ii) Uses of Credit cards
 - (iii) Two types of consumer credit in India
 - (iv) Note on Debit card.

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B.Com. (Prof.) Semester—VI

PORTFOLIO MANAGEMENT

Paper—BCP : 633

Time Allowed—3 Hours]

[Maximum Marks—50

SECTION—A

Note :— Attempt any **ten** parts each in about **five** lines.
Each part carries **1** mark.

1. (a) Unsystematic Risk
- (b) Capital Market Line
- (c) Bond
- (d) Risk Free Return
- (e) Corner Portfolio
- (f) Weak Form of EMH
- (g) Conservative Investor
- (h) Measure of Systematic Risk
- (i) Index Funds
- (j) Passive Strategy
- (k) Duration
- (l) Speculation.

SECTION—B

Note :— Attempt any **two** questions. Answer to each question should be up to **five** pages in length. Each question carries **10** marks.

2. Discuss the meaning of the term 'Investment'. Explain the various categories of investment.
3. What is Risk ? Explain the various types of Risk. How can Risk be measured ?
4. Explain Capital Asset Pricing Model (CAPM). What are its assumptions ?
5. What is meant by Efficient Frontier ? How is the Efficient Frontier determined under the Markowitz model ?

SECTION—C

Note :— Attempt any **two** questions. Answer to each question should be up to **five** pages in length. Each question carries **10** marks.

6. Explain the various models for evaluating the performance of portfolios.
7. Discuss the meaning of Equity Portfolio. Explain the active strategies for managing Equity Portfolio.
8. What is meant by Bond Immunisation ? Discuss the process of Bond Portfolio Immunisation.
9. Write notes on :
 - (a) Investment Objectives
 - (b) Risk and Investor Preferences.