## **FACULTY OF ECONOMICS & BUSINESS**

## **SYLLABUS**

For

**Bachelor of Commerce (Honours)** 

(B.Com Hons.)

(Semester: V-VI)

**Session: 2024-25** 

(Under Continuous Evaluation System)



## **The Heritage Institution**

KANYA MAHA VIDYALAYAJALANDHAR (Autonomous) **B.** Com Honours

**Bachelor of Hons. in Commerce** 

**Duration: 3Years** 

Level: Graduation

**Type: Degree** 

**ProgrammeOutcomes** 

B. Com Hons. Three-year Degree programme is structured to provide the students a practical

knowledge in disciplines related to commerce with industry exposure. Also, by the end of the

program, students gain an in-depth knowledge on core subjects like accounting, commercial &labour

law, tax laws, statistics, finance, just to name a few. The degree involves intensive study, culminating

with the completion of a research dissertation as the last semester of this course is devoted to the

Industrial Training. Students have to do internship from the industry of their choice and are required

to submit their research project on that practical training.

A student holding a **B. Com Hons.** Degree is well prepared to sustain as a corporate employee or as

an entrepreneur. The student has adequate knowledge of adapting to the changes in the flexible

business world, can focus internationally and has an in-depth understanding of the business world's

market-relevant aspects. On the other hand, if the student chooses to start his/her own business,

he/she can run it successfully and professionally without having to pay to expert accountants or

market consultants.

**Programme Specific Outcomes** 

Towards the end of the programme, students will be able to:

PSO1: Develop an ability to effectively communicate both orally and verbally

PSO2: Appreciate importance of working independently and in a team by learning the concept of

leadership and motivation.

PSO3: Have exposure of complex commerce problems and find their solution

PSO4: Process information by effective use of IT tools

PSO5: Understand required mathematical, analytical and statistical tools for financial and accounting

analysis

PSO6: Develop an understanding of various commerce functions such as finance, accounting,

financial analysis, project evaluation and cost accounting

PSO7: Develop an understanding of different forms of taxes and their implications.

PSO8: Develop self-confidence and awareness of general issues prevailing in the society

PSO9: Develop wide range of business, financial and analytical expertise in the field of GST, e-filing

of return etc. which is a need of the hour

PSO10: Do research on any of the managerial issues related to the different disciplines of commerce

## KanyaMahaVidyalaya, Jalandhar(Autonomous)

# SCHEME AND CURRICULLUM OF EXAMINATION OF THREE YEAR DEGREE PROGRAMME BACHELOR OF COMMERCE (HONOURS) SESSION:2024-25

Course Code	Course Title	Course Type	Marks				Examinatio n time (inHours)
			Total	Ext. CA			
				L	P		
BCOL-5091	Management Accounting	С	100	80	-	20	3
BCOL-5092	Income Tax	C	100	80	-	20	3
BCOL-5093	Operations Research	С	100	80	-	20	3
BCOL-5094	Financial Management	С	100	80	-	20	3
BCOL-5095	Human Resource Management	С	100	80	-	20	3
BCOL-5096	Production and Operations Management	С	100	80	-	20	3
BCOP-5097	Workshop on Stock Market	С	50	-	40	10	-
SECJ-5551	*Job Readiness Course	AC	25	20	-	5	-
	Total		650				

**AC-Audit Course, C-Compulsory** 

<sup>\*</sup>Marks of these papers will not beadded in total marks and only grades will be provided.

## KanyaMahaVidyalaya, Jalandhar(Autonomous)

# SCHEME AND CURRICULLUM OF EXAMINATION OF THREE YEAR DEGREE PROGRAMME BACHELOR OF COMMERCE (HONOURS) SESSION:2024-25

Course Code	Course Title	Course Type	Marks
BCOI-6091	InternshipandReport Writing	C	500

**Total Marks:3400** 

## Session:2024-25ManagementAccounting CourseCode:BCOL-5091

#### **CourseOutcomes:**

Onsuccessful completion of this course, students will be able to:

CO1:criticallyanalyzeandproviderecommendationstoimprovetheoperations of organizations through the application of ManagementAccountingtechniques andreporting.

CO2: demonstrate mastery of cash flow, fund flow and application of ration analysis.

CO3: understand the elements of managerial decisionmaking,including planning, directing and controlling of activities in the busin essenvironment.

CO4:understandtheconceptofActivity base costing,responsibilitycostingandtransfer pricing.

Session: 2024-25ManagementAccounting CourseCode: BCOL-5091

Time: 3 Hours Max.Marks: 100

Theory:80 CA:20

#### **InstructionsforthePaperSetter:**

Eight questions of equal marks are to be set, two in each of the four Sections (A-D). Questions of Sections A-D should be set from Units I-IV of the syllabus respectively. Questions may be sub divided into parts (not exceeding four). Candidates are required to attempt five questions, selecting at least one question from each section. The fifth question may be attempted from any section. Each question will carry 16 marks

#### **UNIT-I**

ManagementAccounting: NatureandScope, Difference between CostAccounting, Financial Accounting and Management accounting, Recent Trends in Management Reporting.

Analysis and Interpretation of Financial Statement: Meaning, Types and Methods of Financial Nalysis—Comparative statements, TrendAnalysis, Common size statements.

#### **UNIT-II**

Ratio Analysis: Meaning, Nature, uses and limitations of Ratios, Types of Ratios. Fund Flow Statement: Meaning and concept of fund, Flow of Fund, Preparation ofFundflowstatement, uses and significance.

**Cash Flow Statement:** Difference between fund flow statement and cash flowstatement, Preparation of cash flowstatement asper AS–3 Norms.

#### **UNIT-III**

**Managerial Decision** making with the help of C.V.P. Analysis, Fixation of Selling Price, Exploring new market, Make or buy, key factor, ProductMix,OperateorShutdown.

#### **UNIT-IV**

Responsibility Accounting: Concept, Significance, Responsibility centers, Activity BasedCosting (General outline only)

TransferPricing:Meaning&Methods

#### **SuggestedReadings:**

- 1. Maheswari, S.N., 'Principles of Management Accounting', Sultan Chand & Sons, New Delhi. 2007.
- 2. Vashisht, C.D. and Sexana, V.K., 'Advanced Management Accounting', Sultan Chand & Sons, New Delhi, 2014.
- 3. Gowda, J.M., 'Management Accounting', Himalaya Publishing House, New Delhi. 2017.
- 4. Manmohan and

Goyal, S.N., 'Principles of Management Accounting', Sahityabhavan Publication, Agra, 2018.

- 5. Pillai, R.S.N. and Bagavathi, V., 'Management Accounting', S. Chand & Co. Pvt. Ltd., New Delhi, 2015.
- 6. Sharma, R.K. and Gupta, S.K., 'Management Accounting: Principles and Practices', Kalyani Publishers Ltd., New Delhi, 10th Edition, 2014.

Note:Latesteditionstobefollowed.

## Session:2024-25 Income Tax CourseCode:BCOL-5092

#### **CourseOutcomes:**

On successful completion of this course, students will be able to:

CO1: Understand the concept of Income Tax Law and the different term used.

CO2:Havetheknowledgeoflatest

 $provisions of Income Tax Act regarding different Heads of Income-Salaries \ and Business or Profession$ 

CO3:UnderstandthecomputationofincomeunderHouseProperty,

Capital Gains and Other Sources for Assessment of Income.

CO4:Computetaxliability of assessee

## Bachelor of Commerce (Honours) Semester–V Session:2024-25

**Income Tax** 

CourseCode:BCOL-5092

Time: 3 Hours Max.Marks:100

Theory:80 CA:20

#### **InstructionsforthePaperSetter:**

Eight questions of equal marks are to be set, two in each of the four Sections (A-D). Questions of Sections A-D should be set from Units I-IV of the syllabus respectively. Questions may be sub divided into parts (not exceeding four). Candidates are required to attempt five questions, selecting at least one question from each section. The fifth question may be attempted from any section. Each question will carry 16 marks

#### **UNIT-I**

**IncomeTaxAct1961:** BasicIntroduction, BriefhistoryofIncomeTaxinIndia, ScopeoftheAct, Meanin gofIncomeTax, ConceptofIncomeTax, Assessmentyear, Previous year, AssesseePerson.

AgriculturalIncome, Residential status and Tax Liability of Assessee.

#### UNIT-II

Heads of Income: Computation of Income from Salary, Computation of income from profits and gains from Business and Profession.

#### **UNIT-III**

Computation of Income from House Property

Income from capital gains and deductions under this head Exempted Capital gains

Income from other sources

#### **UNIT-IV**

Computation of Gross Total Income and Total Income: Deductions from the Gross Total Income of individuals; Tax Deduction at Source and Advance Payment of Tax.

## **SuggestedReadings:**

- 1. Singhania, V.K., "DirectTaxes", 2018, Taxmann Publications, New Delhi.
- 2. Lal, B.B. and Vashisht, N., "Direct Taxes", 2017, Pearson Education, New Delhi.
- 3. Gaur, V.P. and Narang, D.B., "Income Tax Lawand Practice", 2018, Kalyani Publications, New Delhi.
- 4. Chandra, M., & Jain. A., "Income Tax Lawand Practice", 2017, Pragati Prakashan, New Delhi.

Note: Latestedition of textbooks may be used.

Session:2024-25
OperationsResearch

CourseCode:BCOL-5093

#### **CourseOutcomes:**

Aftersuccessfulcompletionofthiscourse, studentswillbeableto:

CO1: Have conceptual understanding of Operations Research, LPP and their practical relevance.

CO2: Have comprehensive understanding of various quantitative techniques like Assignment, Transportation, etc.

CO3: Understand various quantitative techniques like Sequencing Models, Game Theory and their usage in various competitive situations.

CO4: Understand the usage of PERT, CPM and Queue Models in solving the complex problems which are beyond the control of Management

**Session:2024-25** 

#### **OperationsResearch**

CourseCode:BCOL-5093

Time: 3 Hours Max.Marks:100

Theory:80 CA:20

#### **InstructionsforthePaperSetter:**

Eightquestionsofequalmarksaretobeset, two in each of the four sections (A-D).

Questions of Sections A-D should be set from Units I-IV of the syllabus respectively. Questions may be subdivided into parts (not exceeding four). Candidates are required toattempt five questions, selecting at least one question from each section. The fifth question may beattempted from any section. Each question will carry 16 marks.

#### **UNIT-I**

**Operations Research** – Definition, Characteristics, Importance and Limitations.

**Linear Programming** – Introduction, Applications, Formulation of LinearProgramming Problem, General Linear Programming Problem, Solution of L.P.P.:GraphicalMethod,TheoryofSimplexmethod,Big—MMethod.

#### **UNIT-II**

**Transportation Model** – Assumptions, Formulation and Solution oftransportation Models: Initial Solution Methods: North West Corner Method, Least Cost Entry Method, VAM, Optimum Solution Methods: MODImethod.

**AssignmentModel** -Definition, Applications, Hungarian Method for solution of Assignment Problems.

#### UNIT-III

**Game Theory** – Theory of Games, Meaning, Assumptions, Characteristics of Games, Limitations, Rules – Pure Strategy Methods for solving games: Saddlepoint, Dominance method, Mixed Strategies (2x2Games, graphic method, 2xnGames ormx2Games).

**Sequencing Models -** Meaning, Assumptions, Characteristics, Limitations, Methods for solving sequencing problems: processing n jobs through twomachines, processing jobs through three machines.

#### **UNIT-IV**

**Queuing Models** – Introduction, Elements, Operating characteristics, Assumptions, Applications, Waiting Time and Idle Time Costs, Single Channel Models: Poisson arrivals with Exponential Service Times.

 $\label{lem:networkAnalysisinProjectPlanning} Project planning scheduling, CPM, ERT, CostAnalysis and Crashing the Network Exercises.$ 

## **SuggestedReadings:**

- 1. Natarajan, A.M. and Balasubramanie, P., 'Operations Research', 2<sup>nd</sup> Edition, 2014, Pearson Education New Delhi.
- 2. Sharma, J.K., 'Quantitative Techniques for Managerial Decisions', 2007, Macmillan Publishers India, New Delhi.
- 3. Vohra, N.D., 'Quantitative Techniques in Management', 2007, Tata McGraw Hill, New Delhi.
- 4. Kapoor, V.K., 'OperationsResearchTechniquesforManagement', 9<sup>th</sup>Edition, 2014SultanChand&Sons,NewDelhi.
- 5. Swaroop, K., Gupta, P.K. and Manmohan, 'Operations Research', 18<sup>th</sup> Edition, 2013, Sultan Chand& Sons, New Delhi.
- 6. Gupta, P.K. and Hira, D.S., 'Operations Research', 2009, Sultan. Chand & Co., New Delhi.

**Session:2024-25** 

#### FinancialManagement

CourseCode:BCOL-5094

#### **CourseOutcomes:**

Onsuccessfulcompletionofthiscourse, students will be able to:

CO1:understandboth thetheoreticalandpracticalroleoffinancialmanagementinbusinessorganisations andlearnhowtovaluesecurities.

CO2: apply various capital budgeting techniques for taking decisions regardingacceptanceandrejectionofproposals.

CO3:analysethefinancial requirementsofabusinessanddecideitscapitalstructureandunderstandtheconceptofdividend.

CO4:managecashandworkingcapitalrequirementsofthebusinessorganisationseffectively.

#### **Session:2024-25** Financial Management CourseCode:BCOL-5094

Time: 3 Hours Max.Marks:100

> Theory:80 CA:20

#### **InstructionsforthePaperSetter:**

Eightquestionsofequalmarksaretobeset, two in each of the four sections (A-D).

Questions of Sections A-D should be set from Units I-IV of the syllabus respectively. Questions may be subdivided into parts (not exceeding four). Candidates are required toattempt five questions, selecting at least one question from each section. The fifth question may beattempted from any section. Each question will carry 16 marks.

#### **UNIT-I**

Introduction **Management:** to financial Nature, scope and objective FinancialManagement, Timevalue of money, Riskandreturn (including Capital Asset Pricing Mod

Valuation of securities—Bonds and Equities.

#### **UNIT-II**

Investment Decisions: The Capital Budgeting Process, Cash flow Estimation, Payback PeriodMethod, AccountingRateofReturn, NetPresentValue(NPV), NetTerminalValue, Internal RateofReturn(IRR), ProfitabilityIndex, CapitalbudgetingunderRisk-CertaintyEquivalentApproachandRisk Adjusted DiscountRate.

Financing Decisions: Cost of Capital and Financing Decision: Sources of long-term financing, Estimation of components of cost of capital. Methods for calculating cost of equity capital, Costof Retained Earnings, Cost of Debt and Cost of Preference Capital, Weighted Average cost of capital (WACC) and Marginal cost of capital.

#### UNIT-III

Capital structure: Theories of Capital Structure (Net Income, Net Operating Income, MMHypothesis, Traditional Approach) and Determinants of capital structure.

**Dividend Decisions**: Types of dividends, factors affecting dividend decisions, Theories for Relevance and irrelevance of dividend decision for corporate valuation.

#### **UNIT-IV**

WorkingCapitalDecisions:Conceptsofworkingcapital,theriskreturntradeoff, sources of short-termfinance, working capital estimation, CashManagement: Meaning and its Models.

InventoryManagement.

## SuggestedReadings:

- 1. James C. Van Horneand Sanjay Dhamija, 'Financial Management and Policy', Pearson Education, 12<sup>th</sup> edition, 2011.
- 2. LevyH.andM.Sarnat, 'PrinciplesofFinancialManagement' PearsonEducation, 1988.
- $3. \ Brigham and Houston, `Fundamentals of Financial Management', Cengage Learning, 15^{th}edition, 2019.$
- 4. KhanandJain, 'BasicFinancialManagement', McGrawHillEducation, 3<sup>rd</sup>edition, 2017.
- 5. Prasanna Chandra, 'FundamentalsofFinancialManagement', McGraw HillEducation,  $6^{\rm th}$  edition, 2017.
- 6. Singh, J.K., 'Financial Management-Textand Problems', Dhanpat Raiand Company, Delhi, 2006.
- $7. \ Rustagi, R.P., `Fundamentals of Financial Management', Taxmann Publication Pvt. Ltd., \\ 14^{th} edition, \\ 2019.$
- 8. Pandey, I.M, 'Financial Management', Vikas Publications, 11<sup>th</sup> edition, 2015.
- 9. BhabatoshBanerjee, 'FundamentalsofFinancialManagement', PHILearning, 2<sup>nd</sup>edition, 2015.

Note: Latesteditions to be followed.

#### Session:2024-25 HumanResourceManagementC ourseCode:BCOL-5095

#### **CourseOutcomes:**

Afterpassingthiscoursethestudentwillbeableto:

- CO1: Understand the basic concepts of Human Resource Management.
- CO2: Become aware of the practices and techniques for evaluating performance, structuring teams and understand the functions and processes of Human Resource Management.
- CO3: Become aware of role and functioning of Human Resource Department of theorganisation.
- CO4:Evaluate the developing role of human resource management and develop the required skills for their absorption in various organisations.

Session:2024-25 HumanResourceManagement CourseCode:BCOL-5095

Time: 3 Hours Max.Marks:100

Theory:80 CA:20

#### **InstructionsforthePaperSetter:**

Eightquestionsofequalmarksaretobeset, two in each of the four sections (A-D).

Questions of Sections A-D should be set from Units I-IV of the syllabus respectively. Questions may be subdivided into parts (not exceeding four). Candidates are required toattempt five questions, selecting at least one question from each section. The fifth question may beattempted from any section. Each question will carry 16 marks.

#### UNIT-I

**HumanResourceManagement(HRM)**:Nature,Scope,ObjectivesandFunctionsofHRM,Evol utionofHRM,ChangingTrendsinHRM.StatusandCompetenciesofHRmanager. Human Resource Planning (HRP): Concept, Need and Importance of HRP, Factors affecting HRP, Human Resource Planning Process.

#### **UNIT-II**

**Job Analysis:** Meaning and Objective, Process, Methods of Collecting job data, Uses of Job Analysis, Problems of Job Analysis.

**Job Evaluation:** Meaning, Process and Methods of Job Evaluation.

**Recruitment and Selection:** Meaning and Factors governing Recruitment, Recruitment Sources and Techniques, Meaning and Process of Selection, Problems associated with Recruitment and Selection.

**EmployeeRetention:** Meaning, Factors Responsible for High Employee Turnover, Employee, Retention Strategies.

#### **UNIT-III**

HR Training and Development: Concept and Need, Process of Training and Development Programme: - Identification of Training and Development Needs, Objectives, Strategy & Designing of Training and Development, Implementation and Methods of Training Programme and Levels of Training Evaluation.

#### **UNIT-IV**

Managing Compensation and Employee Remuneration: Concept, Objectives, Components of Employee Remuneration, Factors Influencing Employee Remuneration, Challenges of Remuneration, Incentive plans, fringebenefits, employee health and safety and employee grievance system.

**Performance Appraisal**: Meaning, Purpose, Essentials of Effective PerformanceAppraisal System, Various Components of Performance Appraisal, Methods and Techniques of PerformanceAppraisal.

#### **SuggestedReadings:**

- $1. \ Dessler, Gary, `HumanResourceManagement', NewDelhi, PearsonEducation Asia, 15^{th}edition, 2017.$
- 2. Durai, Pravin, 'HumanResourceManagement', NewDelhi, Pearson, 2<sup>nd</sup>edition, 2016.
- 3. Noe, Raymond A., Hollenbeck, John R, Gerhart, Barry, Wright, Patrick M., 'HumanResourceManagement:GainingaCompetitiveAdvantage'NewDelhi,McGraw-Hill,16th edition,2019.
- 4. Mathis, Robert L. and Jackson, John H, "Human Resource Management," New Delhi, Thomson Publishing, 7<sup>th</sup> edition, 2015.
- 5. Gomez, Mejia, Balkin, Cardy, 'Managing Human Resources', New Delhi, Pearson Education, 8<sup>th</sup> edition, 2016.
- 6. Aswathappa,K.,'HumanResourceManagement',TextandCases.NewDelhi,Tata McGraw–Hill,8<sup>th</sup>edition,2017.
- 7. Snell,Scott, andBohlander, George, 'HumanResourceManagement', NewDelhi,CengageLearning,16<sup>th</sup>edition,2016.

Note:Latesteditionstobefollowed.

## Session:2024-25 ProductionandOperationsManagementCourse Code:BCOL-5096

#### **CourseOutcomes:**

After passingthiscoursestudentswillbeableto:

CO1: understand the concept of production and operations management, product design and development, sequencing.

CO2: understand the concept of productivity and work study.

CO3: become aware of quality concept and inventory management.

CO4: understand the inventory control models and supply chain management

## Session:2024-25 ProductionandOperationsManagement Course Code:BCOL-5096

Time: 3 Hours Max.Marks:100

Theory:80 CA:20

#### **InstructionsforthePaperSetter:**

Eightquestionsofequalmarksaretobeset, two in each of the four sections (A-D).

Questions of Sections A-D should be set from Units I-IV of the syllabus respectively. Questions may be subdivided into parts (not exceeding four). Candidates are required toattempt five questions, selecting at least one question from each section. The fifth question may beattempted from any section. Each question will carry 16 marks.

#### UNITI

Introduction: Concept of Productions and Operations Management, Market Analysis, Competitive Priorities and Capabilities, New Product Design and Development, Plant location and Plant layout, Scheduling for Manufacturing Systems.

Production Scheduling Techniques, Sequencing. Economic Batch Quantity with Joint Production Runs, Gantt. Charts. Network Analysis.

#### UNITII

Productivity: Concept and Importance, Factors Affecting Productivity, Methods to improve productivity, Value Analysis.

Work Study: Methods Analysis – Various Charts, Principles of Motion Economy, Work Measurement.

#### UNIT III

Quality Issues: Concept of Quality and Total Quality Management, Statistical Quality Control. Just in Time Manufacturing Systems.

Inventory Management: Concept and Classification of Inventory, Relevant Costs.

#### **UNIT IV**

Inventory Decisions: Inventory Control Models, Reorder level, Lead Time and Safety Stock. Supply Chain Management: Concept & Importance, Components of Supply Chain, Activities in Supply Chain Management, Logistics Management.

## **SuggestedReadings:**

- 1. B.Mahadevan, 'Operations Management Theory & Importance, Practice', Pearson Education.
- 2. KanishkaBedi, 'Production&Imp; Operations Management', Oxford Higher Education.
- $3. \ L.J. Krajewski\& Imp; L.P. Ritzman `Operations Management Processes \& Imp; Value Chains', Pearson Education.$
- 4. B.S.Goel'ProductionOperationManagement'.
- $5.\ Richard B Chase, FRobert Jacobs, Nicholas J Aquilano and Nitin KAgarwal, 'Operations Management-For Competitive Advantage', The McGraw Hill Companies.$

Note: The latest editions of the books should be followed.

## Bachelor of Commerce (Honours) Semester–V Session2024-25 WorkshoponStockMarket

CourseCode:BCOP-5097

#### **CourseOutcomes:**

After successful completion of this course, students willbe able to:

- CO1: Define the role of financial markets atmacrolevel.
- CO2.Understandthepractical aspects of primary and secondary market operations.
- CO3:Knowabouttheprocedureofopeningdemat account.
- CO4: Knowabout theroleofvariousentities involved in the trading process of stock market.

#### Bachelor of Commerce (Honours) Semester–V Session2024-25

CourseTitle:WorkshoponStockMarket CourseCode:BCOP-5097

Time: 3 HoursMax Marks:50

Theory:40 CA:10

#### **InstructionsforthePaperSetter:**

- Paperwillbesetonthespotbyexaminer
- InvestmentFoundation:Investment-Meaning,Objectives,Characteristics,Gambling,Speculation&Trading.
- InvestmentAlternatives:BankDeposits,PostOfficesavingschemes,Equityshares,PreferenceShares,Debentures.
- $\bullet \ Exchanges in India-NSE, BSE, MCX-theorganization \& management.$
- Depositories-Introduction, Role, Importance, Dematerialization.
- DEMATAccount-AccountOpeningFormalities,Expenses.
- Orders&Margins-Alltypes.
- SecurityAnalysis-IntroductiontoFundamentalAnalysisandTechnicalAnalysis.
- UnderstandingBusinessNewsChannels.
- TradingatStockExchange-LiveOnlineTrading,Clearing&Settlement,andContractNote&Trading costs.

#### Bachelor of Commerce (Honours) Semester–V Session 2024-25

## CourseTitle:JobReadiness CourseCourseCode:SECJ-5551

#### Nature of Course: Audit Course (Value -added)ObjectivesoftheCourse:

It is a specialized programme structured to prepare the students ready and adaptable fortheir professional career. The students will be able to set goals for themselves with theexposure provided to them during the course. The main purpose of the course is toenhancetheirlifeskills,increasetheircapacitiesforadaptingtoprofessionalenvironment and teaming up. They will learn the importance and art of synergising withothers and working in teams. It will help them to realize their potential and set high butrealisticgoals.

#### **LearningOutcomes:**

Onsuccessful completion of this course, students will be able to:

- Buildconfidenceandhavepositiveattitude
- Haveanoverviewand exposure of jobmarketstorealizetheirpotential
- Get inputsoncritical thinkingandleadershipqualities
- Comprehendhowspeakingskillscanhelpthemexcellinginjobinterviews
- Acquireknowledgeof teamwork
- Sharetheirideasinthegroupandimprovetheir listeningskills
- Learn skills of self-introduction to represent themselves and to write a welldraftedresume

#### **CURRICULUM**

CourseCode: SECJ-5551 CourseCredits:02 ContactHours:30

MODULE	TITLE	HOURS
I	GoalSettingandAmbition	2Hours
II	PositiveAttitudeandSelf Confidence	2 Hours
III	CareerOptionsandJobMarkets	2 Hours
IV	ResumeBuilding	4Hours
V	PresentationSkills	4Hours
VI	PublicSpeaking	4Hours
VII	E-MailEtiquetteandTelephonicConversation	2Hours
VIII	OrganizationalStructureandCorporateJargons	2Hours
IX	PersonalInterviews	4Hours
X	FinalAssessment, FeedbackandClosure	4Hours

#### **EXAMINATION**

- ➤ Total Marks:25(Exam:20andInternalAssessment:5)
- ➤ **Final Exam:** Multiple Choice Quiz and/or practice/mock tests Marks 20; Time: 1to2hoursdependinguponthebatchsizeof10-20participants
- ➤ InternalAssessment:5(Assessment:3;Attendance:2)

Comparative assessment questions (medium length) in the beginning and at closure of the programme. Marks: 3; Time: 0.5 hour each at the beginning and end.

➤ Totalmarks:25convertedtogradeforfinalresult

## > Gradingsystem:

90.1%-100%marks:Ograde

80.1%-90%marks:A+grade

70.1%-80%marks:Agrade

60.1%--70% marks: B+grade

50.1%-60%marks:Bgrade

45%- 50 % marks: C

grade35%-44.9% marks: P

gradeBelow 35% marks: F

gradeAbsent:Ab

**Session:2024-25** 

## **Internshipand Report Writing**

CourseCode:BCOI-6091

## **EVALUATION CRITERIA**

PARAMETERS	MaximumMarks	$\mathbf{C}\mathbf{A}$	<b>PracticalMarks</b>
QualityofInternship:	100Marks	20	80
QualityofReport:	200Marks	40	160
QualityofPresentation:	100Marks	20	80
VivaVoce:	100Marks	20	80
<b>Total</b>	500Marks	100	400